

THE BCF FUNDERS

Alcoa Corporation
Altria Group, Inc.
American Express Company
Anheuser-Busch Companies
AT&T Corporation
Avon Products, Inc.
The Boeing Corporation
BP America, Inc.
Campbell Soup Company
Fiat Chrysler Automobiles
The Coca-Cola Company
Cole Chemical and Distributing, Inc.
CSX Corporation
E.I. DuPont de Nemours and Company
Duracell, Inc.
Eastman Kodak Company
ExxonMobil Corporation
Ford Motor Company
General Electric Company
General Motors Company
Hershey Company
Sterling National Bank
IBM Corporation
J.C. Penney Company, Inc.
Johnson & Johnson
The Kroger Company
Merrill Lynch Wealth Management
Michigan Economic Development Corp.
Microsoft Corporation
Molson Coors Brewing Company
MBE Magazine
PepsiCo, Inc.
Pacific Gas and Electric Company
Procter and Gamble Company
Sears Holdings Corporation
Shell Oil Company
UPS Foundation
Verizon Communications
Wal-Mart, Inc.
WestPoint Stevens, Inc.
Xerox Corporation

THE BCF BIG PICTURE

Financially enabling NMSDC certified MBEs to become stronger, more vibrant, more expansive components in the long unending history of America's economic and societal success.

**National Minority Supplier
Development Council
Business Consortium Fund, Inc.**
575 Lexington Avenue, 4th Floor
New York, NY 10022

Phone: 212-243-7360

Fax: 212-243-7647

www.bcfcapital.com

**Ruben Rodriguez
Chief Lending Officer
E-mail: rrodriguez@bcfcapital.com**

**Elba Garcia
AVP, Loan Administrator
Email: egarcia@bcfcapital.com**



Capitalizing Minority Enterprise



THE BCF



Capitalizing Minority Enterprise

Who We Are

What We Do

Our Impact

Your Role

**Providing Financing to
NMSDC Certified MBEs**

ABOUT THE BCF

The BCF was founded in 1984, as a national not-for-profit lending entity by an ad-hoc committee of the Board of the National Minority Supplier Development Council (NMSDC).

OUR SINGULAR PURPOSE

The singular purpose of the BCF is to provide financing alternatives to NMSDC certified minority business enterprises (MBEs) operating in the supply chains of NMSDC corporate members. Often, even with those relationships, MBEs face difficulty in obtaining needed project-performance working capital from traditional providers.

Studies and evidence that MBEs face Access to Capital challenges are extensive.



THE IMPACT



With funds provided primarily by NMSDC corporate members, the BCF has:

- Facilitated over \$230 million in loans to more than 800 NMSDC certified MBEs across more than 30 states.
- Engaged more than 45 banks in credit facility participation agreements
- Created more than 7,300 jobs

Most loans are in the \$100,000 to \$500,000 range, with some as high as \$2 million, historically.

The BCF works diligently to understand the financing needs of its clients, and to design and implement the best possible growth enabling capital solutions.

Since the start of its direct lending program in 2012, most BCF clients have enjoyed clear and significant improvements in balance sheet and

MOVING FORWARD

The BCF is committed to facilitating the capital needs of NMSDC certified MBEs.

We will do so using our current tools:

- Directing Lending
- Loan Participations
- Receivables and other Asset Based Lending
- Triad Investments' Equity and Equity-Like tools

And, we will evolve and deploy other, more focused tools.

LENDER OF FIRST RESORT

MBEs:

Contact the BCF for capital needed to facilitate NMSDC national and regional corporate member contracts.

EXCELLENT IMPACT FINANCING INVESTMENT

Financial Institutions and Corporations:

Contact the BCF to provide impact financing funding to meet the capital needs of NMSDC certified MBEs.

