## THE BCF FUNDERS

Alcoa Corporation Altria Group, Inc. American Express Company Anheuser-Busch Companies

AT&T Corporation Avon Products, Inc.

The Boeing Corporation

BP America, Inc.

Campbell Soup Company

Fiat Chrysler Automobiles

The Coca-Cola Company

Cole Chemical and Distributing, Inc.

**CSX Corporation** 

E.I. DuPont de Nemours and Company

Duracell, Inc.

Eastman Kodak Company

ExxonMobil Corporation

Ford Motor Company

**General Electric Company** 

General Motors Company

Hershey Company

Sterling National Bank

**IBM Corporation** 

J.C. Penney Company, Inc.

Johnson & Johnson

The Kroger Company

Merrill Lynch Wealth Management

Michigan Economic Development Corp.

Microsoft Corporation

Molson Coors Brewing Company

MBE Magazine

PepsiCo, Inc.

Pacific Gas and Electric Company

Procter and Gamble Company

**Sears Holdings Corporation** 

Shell Oil Company

**UPS** Foundation

**Verizon Communications** 

Wal-Mart, Inc.

WestPoint Stevens, Inc.

**Xerox Corporation** 

## THE BCF BIG PICTURE

Financially enabling NMSDC certified MBEs to become stronger, more vibrant, more expansive components in the long unending history of America's economic and societal success.

National Minority Supplier
Development Council
Business Consortium Fund, Inc.
575 Lexington Avenue, 4th Floor
New York, NY 10022

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THE BCF



Who We Are
What We Do
Our Impact
Your Role

Providing Financing to NMSDC Certified MBEs

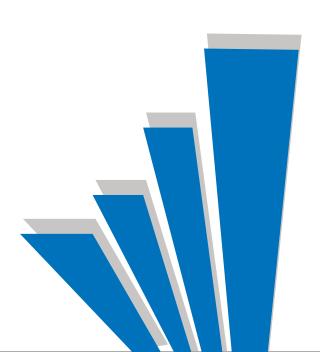
## **ABOUT THE BCF**

The BCF was founded in 1984, as a national not-for-profit lending entity by an ad-hoc committee of the Board of the National Minority Supplier Development Council (NMSDC).

#### **OUR SINGULAR PURPOSE**

The singular purpose of the BCF is to provide financing alternatives to NMSDC certified minority business enterprises (MBEs) operating in the supply chains of NMSDC corporate members. Often, even with those relationships, MBEs face difficulty in obtaining needed project-performance working capital from traditional providers.

Studies and evidence that MBEs face Access to Capital challenges are extensive.



## THE IMPACT



With funds provided primarily by NMSDC corporate members, the BCF has:

- Facilitated over \$230 million in loans to more than 800 NMSDC certified MBEs across more than 30 states.
- Engaged more than 45 banks in credit facility participation agreements
- Created more than 7,300 jobs

Most loans are in the \$100,000 to \$500,000 range, with some as high as \$2 million, historically.

The BCF works diligently to understand the financing needs of its clients, and to design and implement the best possible growth enabling capital solutions.

Since the start of its direct lending program in 2012, most BCF clients have enjoyed clear and significant improvements in balance sheet and

## **MOVING FORWARD**

The BCF is committed to facilitating the capital needs of NMSDC certified MBEs.

We will do so using our current tools:

- Directing Lending
- Loan Participations
- Receivables and other Asset Based Lending
- Triad Investments' Equity and Equity-Like tools

And, we will evolve and deploy other, more focused tools.

#### LENDER OF FIRST RESORT

#### MBEs:

Contact the BCF for capital needed to facilitate NMSDC national and regional corporate member contracts.

# EXCELLENT IMPACT FINANCING INVESTMENT

# Financial Institutions and Corporations:

Contact the BCF to provide impact financing funding to meet the capital needs of NMSDC certified MBEs.

