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Worldwide Technology (WWT), which was founded in 1990 and has a \$13.4 billion annual revenue, is a global systems integrator that provides digital strategy, innovative technology, and supply chain solutions to large public and private organizations.

The HMSDC committee has helped WWT build a relationship with Entergy by attending several networking events hosted by the HMSDC, which allowed the HMSDC to understand the needs of WWT and help them understand the full scope of the HMSDC capabilities. These events also allowed WWT to gain confidence in their ability to deliver when they were in front of Entergy's C-Suite and executives.

After forming a partnership with an HMSDC employee named Rivers Frederick, who was instrumental in ensuring that Entergy's connections were made correctly. WWT benefited from Rivers' insight into Entergy's culture and go-to-market strategy, which helped them prepare for each introduction. WWT believes that the HMSDC offers MBEs numerous opportunities to network with the world's largest corporations. Their events are well-organized and well-attended, which WWT attributes to Ingrid's and the entire staff's unwavering commitment to the community's MBE growth. Excellent work, as usual. WWT was assisted by the HMSDC with acquiring multi-year contracts, with the first phase averaging out to around \$3 million.

Congratulations again to WWT for being another MBE Success Story!